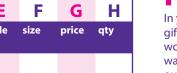
# Other Information

## Jewellery/Gifts



# YOUR WEEKLY **PAYMENTS**

#### In your catalogue you'll find that every hamper, voucher or gift is clearly marked with a total cost and a weekly cost that is worked out for a payment period spread over 45 weeks. If you want to pay over more or less than 45 it's very simple to work out what the weekly cost will be.

**HOW TO WORK OUT** 

First decide how many weeks you wish to pay over. Then divide the total cost by the number of weeks. That's it!

But remember, your order needs to be paid for in full, by making regular payments, by the 1st November 2006.

The High Street Gift Voucher, Thomas Cook and Love2Travel Vouchers may be delivered early providing they are paid for in full. Simply decide the date you would like to receive your vouchers, in time to pay for all or part of your holiday. If no date is specified, they will be delivered in November 2006. To calculate your weekly payments divide the total cost of the vouchers by the number of weeks remaining to your delivery date.

This table gives you some examples of hampers, gifts and vouchers and their weekly cost spread over different numbers of weeks.

PARK	Code 2390 Empire	Code 95 £50 of The High Street Gift Voucher	Code 6349 Playhouse	Frozen Pick 'n' Mix packs (page 50-51)
Total Cost	£450.00	£50.00	£99.99	£283.50
Over 52 wks commencing 07/11/05	£8.65	96p	£1.92	£5.45
Over 48 wks commencing 05/12/05	£9.38	£1.04	£2.08	£5.91
Over 45 wks commencing 26/12/05	£10.00	£1.11	£2.22	£6.30
Over 40 wks commencing 30/01/06	£11.25	£1.25	£2.50	£7.09

# **NEED A HAND? Call your Careline on:** 08457 678 933

Lines are open Monday to Friday 9am-5pm. We will do everything we can to help! Calls are charged at your local rate.

#### 1. COMMISSION RATES 2006

As well as the best commission rates, with the PARK Reward Scheme you can EARN EVEN MORE.

#### 2. CONTINUOUS SERVICE REWARD

For every continuous year of service as a Park Agent you will receive £1, to a maximum of £15.

#### 3. NUMBER OF CUSTOMERS

Reward for every customer you have you will receive a further £1. WITH NO LIMIT! Therefore the more customers you have, the more you earn!

#### 4. PAYMENT

- **4.1** You can choose to receive vour commissions and rewards by cheque, payable in November 2006.
- **4.2** You can choose to take all your commissions and rewards in The High Street Gift Voucher and we will give you an extra 5% of their total.
- **4.3** You can leave the balance of the commission and rewards in your account and you use it against your 2007 order and we will give you an extra 10% of the balance.

	Commission rates	on Hampers, Meat, Fre	ezer, Fresh, Jewellery and	d Christmas					
	Sales between	£1.00 - £135.00	5p in every £1 of sales	To £135					
ou	Sales between	£135.01 - £450.00	10p in every £1 of sales	From £1 - £450					
	Sales between	£450.01 - £1,125.00	12.5p in every £1 of sales	From £1 - £1,125					
	Sales between	£1,125.01 - £1,800.00	15p in every £1 of sales	From £1 - £1,800					
f	Sales between	£1,800.01 - £2,250.00	20p in every £1 of sales	From £1 - £2,250					
	Sales Over	£2,250.00	25p in every £1 of sales	From £1					
		on Hampers (pages 4-29), Meat ) and Christmas (122-129).	(pages 30-43), Freezer (pages 44	-51), Fresh (52-53),					

Commission rates on Confectionery and Drinks											
All Sales 5p in every £1 of sales											
5% commission on Confe	ectionery (pages 54-60) and Dr	inks (pages 61-69)									
Commission rates	on Electrical Goods										
All Sales											
3% commission on all Ele	ectrical Goods (pages 70-77 and	d page138)									

All Sales	s on Other Ranges	
		pages 80-83) , Furniture (pages 85), Gifts (pages 86-95), Toys (pages 114-119) and Bikes (pages 120-121).

Commission rates on The High Street Gift Voucher												
Sales between	£1.00 - £675.00	NIL										
Sales between	£675.01 - £2,000.00	3p in every £1 of sales	From £1 - £2,000									
Sales Over	£2,000.00	4p in every £1 of sales	From £1									
Up to 4% commission o	n The High Street Gift Voucher	(pages136-137)	•									

Commission rates	on All Other Vouchers		
Sales between	£1.00 - £675.00	NIL	
Sales Over	£675.00	2p in every £1 of sales	From £1
Up to 2% commission on A	All Other Vouchers (pages 131-135	) and mixed HSGV / M&S Booklet (M	&S content only) page 133

## 5. COMMISSION EXAMPLE

Total Commission	=£121.50
£2,250 of The High Street Gift Voucher @ 4%	= £90.00
£180 of Drinks or Confectionery @ 5%	= £9.00
£225 of Hampers @ 10%	= £22.50

To get the customer rewards you deserve you must provide us with the full names and addresses of all of your customers when they place their orders.

For Example, if you have been a Park Agent for 9 years and have 10 customers you will receive a reward of £19.00 (as shown in the table). If you take this reward plus your commission of, for example £121.50, your total will be £140.50

If you take this in The High Street Gift Voucher you will receive £148.00 in vouchers. However, if you leave the money in your account towards your 2007 order, **you will have £154.55** 

Years		customers	
- 1	£1.00	1	£1.00
2	£2.00	2	£2.00
3	£3.00	3	£3.00
4	£4.00	4	£4.00
5	£5.00	5	£5.00
6	£6.00	6	£6.00
7	£7.00	7	£7.00
8	£8.00	8	£8.00
9	£9.00	9	£9.00
10	£10.00	10	£10.00
11	£11.00	11	£11.00
12	£12.00	12	£12.00
13	£13.00	13	£13.00
14	£14.00	14	£14.00
15	£15.00	15	£15.00
		etc	etc
	f.9.00	+	£10.00

= £19.00

# PARK **CUSTOMER PAYMENT RECORD 2006**

YOUR AT A GLANCE RECORD OF **CUSTOMER ORDERS AND PAYMENTS** 

For your easy to use guide of how to record information please see inside the front cover

**CARELINE NUMBER** 

08457 678 933

All calls are charged at your local rate

PARK CHRISTMAS SAVINGS CLUB LTD VALLEY ROAD, BIRKENHEAD, CH41 7ED

# YOUR GUIDE TO **USING THIS RECORD**

This Customer Payment Record is designed to give you the maximum information with the minimum of work and, if correctly filled in throughout the year, should provide you with an invaluable record of your customers' orders and payments.

### CUSTOMER ORDER RECORD

- 1. Enter each customer's name in column A, the Product Code Numbers in column B, and their total order value in column C. We suggest using a pencil for entries written in column C as customers may add to their orders at any time during the year so this amount may change.
- 2. Enter Jewellery and other information into columns E, F, G and H on the 'HOW TO WORK OUT YOUR WEEKLY PAYMENTS' page.
- 3. You will receive statements periodically throughout the year. **Please check** your statement carefully against your records. Statements can be requested at any time by ringing **08457 678 933.** Alternatively, you can now view your statement online at www.getpark.co.uk or check your account balance by calling the Automated Balance Enguiry Line on **0845 603 0502**.

#### **CUSTOMER PAYMENT RECORD**

- 1. After completing the customer order record calculate each customer's weekly payments by dividing their total order value by the number of weeks remaining to 1st November 2006. Enter this amount in column D alongside the customer's name.
- 2. Each week the actual amount collected should be entered alongside the customer's name and below the relevant week commencing date.
- 3. Add together the actual amounts collected from the customers each week and enter that total at the foot of the page.
- 4. Adding together the totals collected in the two successive weeks will show you the amount which should be forwarded to PARK.
- 5. You will notice that we have provided space for you to record payment collections over 52 weeks. This will enable you to record your customers' payments accurately, whenever they wish to begin saving

## **PAYMENTS**

Details on how to forward your payments to PARK can be found in the Payments section of your 2006 Agents Guide.

## **FURTHER INFORMATION**

We're here to help you. If you have any problems or queries regarding any items of stationery, the running of your Agency or payment enquiries please telephone vour Careline on **08457 678 933** – we'll be only too happy to help you.

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Agent's	Number						14 21		5 1	2 10	26	2 (	9 14	6 22	30	6	12 '	20 2	77 6	12	20	27	2	10 1	17 2	)4	1 0	15	5 22	20	5	12 1	9 2	6 2	10	17	24	31	7	14 2	1 20	1	11	10	25	2	9 1	16 2	3 30	
Agents							NOVEMBE	R		ECEMBER			JANU		30		FEBRUA			M	ARCH	<i>Z</i> /		APRIL		7		MA		23		JUNE			10	JULY	27			AUGUST		7	SEPTE	EMBER				OBER	, 30	4
Customer's	A Customer's	B Product Code	Total value o	of	D Customer's weekly		LEFT TO																																											
Number	Name	Numbers	customer's o	p p	Customer's weekly value. (Total divided by 52 or No. weeks remaining)  £ p	52	<b>51</b> 50	49	48 4	<b>17</b> 46	45	44 4	3 42	2 41	40	39	38	<b>37</b> 3	36 3.	5 34	33	32	31	30 2	29 2	28 2	27 26	5 25	5 24	23	22	21 2	20 1	9 18	17	16	15	14	13	12 1	1 10	9	8	7	6	5	4	3 2	· 1	1
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